BEST'S RATING REPORT



Amalgamated Life Insurance Company

333 Westchester Avenue, White Plains, New York, United States 10604

AMB #: 006031 **NAIC** #: 60216 **FEIN**#: 13-5501223

Phone: 914-367-5000 Fax: 914-367-2533 Website: www.amalgamatedlife.com





Amalgamated Life Insurance Company

Report Release Date: Group Members Rating Effective Date:

August 8, 2019 July 24, 2019

Disclosure Information: View A.M. Best's Rating Disclosure Form

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Ultimate Parent: 055392 - National Retirement Fund

A.M. Best Rating Unit: 006031 - Amalgamated Life Insurance Company

Best's Credit Ratings:

Rating Effective Date: July 24, 2019

Best's Financial Strength Rating:AOutlook:StableAction:AffirmedBest's Issuer Credit Rating:aOutlook:StableAction:Affirmed

Five Year Credit Rating History:

Best's Financial Strength Ratings Best's Issuer Credit Ratings

Date	Rating	Outlook	Action	Rating	Outlook	Action
07/24/2019	А	Stable	Affirmed	а	Stable	Affirmed
06/13/2018	Α	Stable	Affirmed	а	Stable	Affirmed
06/15/2017	Α	Stable	Affirmed	а	Stable	Affirmed
06/16/2016	Α	Stable	Affirmed	а	Stable	Affirmed
05/15/2015	Α	Stable	Affirmed	а	Stable	Affirmed

Rating Rationale:

Balance Sheet Strength: Very Strong

- Amalgamated Life Insurance Company's (Amalgamated Life) capital strength was assessed as very strong at the 99.6% VaR
 confidence level. However, the effect of the rate of growth in capital was divergent with regard to the higher increase in risk
 premiums, which lowered the company's NAIC RBC score in 2018.
- Consistently favorable earnings were accreted to capital, growing the balance in excess of 40% over the five-year period. The
 increase in Amalgamated Life's capital balance significantly expanded the organization's capacity for growth.
- Invested assets followed an increasing trend during the last five years, growing by over 49% for the period. The company's
 investment portfolio is dominated by investment-grade fixed income securities and a substantial amount of cash and short-term
 securities at December 31, 2018, and March 31, 2019, respectively. These assets are well diversified among various industry
 segments.



 Amalgamated Life's overall liquidity scores have been persistently strong due mostly to the high percentage of publicly traded assets, cash and cash equivalents.

Operating Performance: Adequate

- Amalgamated Life is focused on growth with a more diverse revenue stream, reflecting an improving trend over the past five
 years. The company exhibited significant risk revenue development and also reported a continued substantial amount of
 premium equivalents from its administrative services only (ASO) business. The company's reinsurance arrangements bring
 uniformity to its planned level of business development.
- Consolidated underwriting income was favorable over the last five years, leading to good net income results over the same period, where the group accident and health compensated for individual accident and health's unfavorable performance.
- Net investment yield has improved moderately, mainly as a consequence of changes to longer maturities and investment mix. The scale of investment income also reflects the noticeable growth in invested assets.
- Amalgamated Life's one-year operating return on revenue decreased somewhat as a result of reduced underwriting gains in 2018 driven by higher utilization. The company's operating performance remained positive, supported by improved investment income and lower income taxes.

Business Profile: Neutral

- The company's national sales platform is licensed to operate in 50 states, raising the capacity for unfettered business expansion into markets similar to ones in current operations. The organization is working to leverage its expertise in both the middle market and the Taft-Hartley market, where there is significant brand loyalty.
- The company's business development goal is to grow with more diverse revenue streams across a national platform. The
 company has executed its business diversification strategy in group life, with planned expansions in worksite products and stoploss.
- Innovative pilot programs are directed to overcoming barriers to entry in new and diverse markets as the need to expand beyond its customary Taft-Hartley market becomes more prominent in the organization's future.
- The company must first overcome competition in core areas of development and must tread lightly in competitive markets where its experience and scale have not yet developed. However, Amalgamated Life remains cautious, using a deliberate and conservative approach as it builds the required distribution relationships in order to continue its growth.

Enterprise Risk Management: Appropriate

- Amalgamated Life's ERM policy is actively maintained and is in compliance with New York State's Department of Financial Services.
- Risk assessment is performed annually by the organization's outsourced internal audit department and is reviewed by Amalgamated Life's Audit Committee.
- The chief risk officer is the chairman of the ERM Committee, which is composed of the CEO, CFO, CIO, chief actuary and VP of Policy Services, and is advised by the company's compliance counsel. The CRO also serves as the company's general counsel.
- Stress testing of the company's investment portfolio is performed quarterly.

Outlook

The stable outlooks reflect Amalgamated Life's very strong balance sheet strength assessment.

Rating Drivers

Rating drivers that may result in a negative rating action include the following:

- -- Sustained trend of operating losses or a decline in revenue growth;
- A significant deterioration in risk-adjusted capital scores.





Financial Data Notes:

Time Period: Annual - 2018 Status: A.M. Best Quality Cross Checked

Data as of: 06/03/2019

Key Financial Indicators:

Key Financial Indicators (000)

Year End - December 31

	2018	2017	2016	2015	2014
Assets	146,540	127,540	122,944	119,943	111,781
Policyholders' Surplus	66,765	61,712	57,789	55,573	50,999
Asset Valuation Reserve	417	375	348	349	306
Net Premiums Written	96,515	82,730	80,652	75,605	72,370
Net Investment Income	3,048	2,357	2,110	2,309	2,366
Net Income	4,934	5,521	3,507	3,046	3,486

Source: Bestlink - Best's Statement File - L/H. US

- (*) Within several financial tables of this report, this company is compared against the Group Life Composite.
- (*) Data reflected within all tables of this report has been compiled from the company-filed statutory statement.

Best's Capital Adequacy Ratio Summary -AMB Rating Unit (%)

Confidence Level	95.0	99.0	99.5	99.6
BCAR Score	78.0	66.0	59.4	56.3

Source: Best's Capital Adequacy Ratio Model - L/H, US

Credit Analysis:

Balance Sheet Strength: Very Strong

Amalgamated Life Insurance Company (Amalgamated Life) is strongly capitalized in support of the company's insurance and investment risks.

Capitalization:

Amalgamated Life risk-adjusted capital was assessed as very strong at the 99.6 VaR confidence level. The company risk adjusted capital at company action level is following a decreasing trend going from 519% to 307% at December 31, 2016 and 2018, respectively. The decline is reflective of changing premium mix, as more capital intensive products, such as stop-loss are growing at a faster pace compared to other lines of business. Note that risk based capital was negatively affected by changes in the RBC formula and recent tax changes.



Capitalization: (Continued...)

The company exhibits a strong capacity for growth. Net premium leverage is low, measuring less than one and one-half times capital and surplus, and reflecting the significant capacity for business development. The company's consistent earnings generated approximately one third of its capital and surplus over the last five years. Amalgamated Life has no debt.

Capital Generation Analysis

Year	Fnd	 Dece 	mber 3	1

	2018	2017	2016	2015	2014
Pre-Tax Net Operating Gain (\$000)	6,577	7,634	4,589	4,117	4,587
Realized Capital Gains (\$000)					-6
Income Taxes (\$000)	1,643	2,113	1,082	1,071	1,096
Unrealized Capital Gains (\$000)					
Change in AVR (\$000)	-42	-27		-42	-51
Other Changes (\$000)	161	-1,571	-1,291	1,570	381
Change in Capital & Surplus (\$000)	5,053	3,923	2,216	4,574	3,815
Change in Capital & Surplus (%)	8.2	6.8	4.0	9.0	8.1

Source: Bestlink - Best's Statement File - L/H, US

Liquidity Analysis

١	ear/	Fn	- h	De	cen	nhe	r 31

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_	2018	2017	2016	2015	2014	
Operating Cash Flow (\$000)	14,144	4,436	3,954	4,585	10,387	
Non-Investment Grade Bonds / Capital (%)						

Liquidity Ratios (%)

		Company				Industry Composite				
		Year End - December 31				Year End - December 31				
	2018	2017	2016	2015	2014	2018	2017	2016	2015	2014
Quick Liquidity	131.2	139.4	155.6	153.1	145.8	53.5	57.6	60.3	61.9	63.0
Current Liquidity	161.0	170.9	165.0	161.9	158.5	97.4	100.9	103.8	104.3	103.7

Source: Bestlink - Best's Statement File - L/H, US

Industry Composite: Group Life Composite - Bestlink - Best's Statement File - L/H, US

Leverage Analysis (%)

	Company				Industry Composite					
	•	Year End - December 31				Year End - December 31				
	2018	2017	2016	2015	2014	2018	2017	2016	2015	2014
Capital & Surplus to Liabilities	84.7	94.9	89.7	87.3	84.8	18.3	18.0	19.7	20.2	20.7
Reinsurance Leverage	27.8	16.9	19.0	18.5	18.0	40.5	44.8	51.6	52.1	53.5
NPW & Deposits to Total Capital	1.4	1.3	1.4	1.4	1.4	1.4	1.5	1.4	1.4	1.4
Change in NPW & Deposits	16.7	2.6	6.7	4.5	12.5	-6.4	2.5	5.1	-2.4	8.8

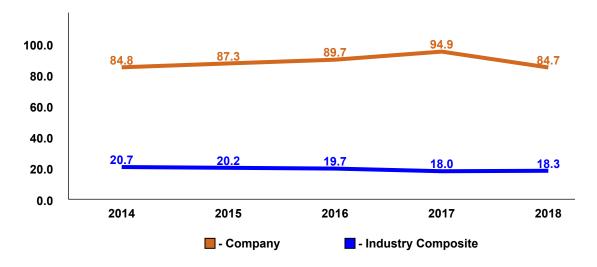
Source: Bestlink - Best's Statement File - L/H, US

Industry Composite: Group Life Composite - Bestlink - Best's Statement File - L/H, US



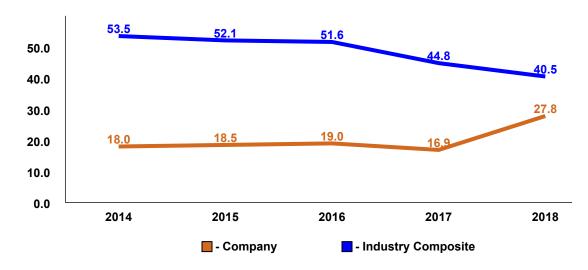
Capitalization: (Continued...)

Capital & Surplus to Liabilities



Source: Bestlink - Best's Statement File - L/H, US Industry Composite: Group Life Composite - Bestlink - Best's Statement File - L/H, US

Reinsurance Leverage



Source: Bestlink - Best's Statement File - L/H, US Industry Composite: Group Life Composite - Bestlink - Best's Statement File - L/H, US

Asset Liability Management – Investments:

Amalgamated Life has a modified buy and hold investment policy, where the goal is to manage the portfolio for the long-term. BlackRock provides investment management services to Amalgamated Life. However, the investment manager has discretion to liquidate positions if market conditions warrant. BlackRock extended its agreement as portfolio manager, with specific benchmarks including book yield and allocations to specific asset quality standards.



Asset Liability Management – Investments: (Continued...)

Fixed income securities were 100% investment grade. At December 31, 2018, Amalgamated Life's investment portfolio was allocated to long-term bonds (87.5%), cash and cash equivalents (12.5%) and a small amount of policy loans (0.1%). These securities were 99.3% publicly traded. The rest were held in private securities. The fixed income securities were allocated to corporate securities (62.2%), domestic state and special revenue bonds (22.8%), U.S. Government (10.0%), other foreign securities (4.4%) and foreign government obligations (0.6%).

The average maturity increased from 5.9 to 6.9 years. Reallocation to longer term maturities were derived from reducing the securities mainly in the five to ten year band, with significant increases in the over 20 year maturity band. Current duration remains short.

Liquidity

Amalgamated Life exhibited strong liquidity measures over the last five years. Overall liquidity exceeded 180% for each of the last five years. Similarly, current liquidity exceeded 158% over the same period. These liquidity scores were influenced by the high percentage of publicly traded invested assets and the company's strong cash position. At December 31, 2018, net operating cash flow remained favorable and was substantially higher than the result of the previous four years.

Bond Portfolio - 2018 Bonds Distribution by Maturity (%)

		Years				
	0-1	1-5	5-10	10-20	20+	Maturity
Government	0.2	9.0	1.4			3.6
Government Agencies	3.2	7.0	4.5	2.0	6.0	10.4
Industrial & Miscellaneous	3.6	34.7	21.9	1.0	5.3	6.3
Total	7.0	50.8	27.8	3.1	11.3	6.9

Source: Bestlink - Best's Statement File - L/H, US

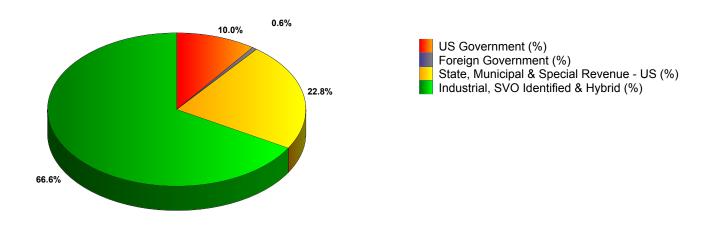
Bond Distribution by Issuer Type

	Year End - December 31						
	2018	2017	2016	2015	2014		
Bonds (\$000)	111,705	98,566	96,793	88,256	83,029		
US Government (%)	10.0	8.0	11.6	6.5	3.2		
Foreign Government (%)	0.6	2.9	3.0	3.3	4.6		
State, Municipal & Special Revenue - US (%)	22.8	20.9	28.3	27.7	24.8		
Industrial, SVO Identified & Hybrid (%)	66.6	68.1	57.1	62.5	67.5		



Asset Liability Management – Investments: (Continued...)

2018 Bond Distribution By Issuer Type



Source: Bestlink - Best's Statement File - L/H, US

Holding Company Assessment:

Associated Ultimate Parent: 055392 - National Retirement Fund

From an organizational perspective, the ultimate co-parent owners are the National Retirement Fund and affiliates of Workers United and Unite Here. Below the ultimate parent is an intermediate holding company, Alico Services Corporation (ASC). On the primary operating level are Amalgamated Life Insurance Company, Alicare Inc., and Alicare Medical Management, Inc. Further, Amalgamated Agency (Insurance Brokerage) and Aligraphics (Printing Services) are managed under AliCare, Inc.

Amalgamated Life's insurance core products and services include: Group life, stop loss, voluntary products, and group disability. On the ASC consolidated level, the company's stockholders' equity increased approximately \$4.2 million year over year at December 31, 2018, which was a 5% improvement and is considered an improvement in the company's balance sheet strength.

Financial Leverage Summary - Holding Company

Financial Leverage Ratio (%)	3.7
Adjusted Financial Leverage Ratio (%)	3.2
Source: Bestlink - Best's Statement File - L/H, US	

Operating Performance: Adequate

Over the last five years, Amalgamated Life has delivered consecutive years of increasing direct and net premiums written. In 2018, direct premiums written increased 28.7%, exhibiting a five year improvement of 86.7%. Overall assumed premiums decreased slightly in 2018, leading to an overall increase in gross premiums of 18.1%. For the ordinary life line of business, renewal persistency decreased from 94.7% to 88.4% at December 31, 2017 and 2018, respectively, continuing the fluctuating trend of the last five years. The company's five year CAGR of total premiums measured 8.5% at December 31, 2018.

Life premiums were assumed from a combination of prominent carriers, including Metropolitan Life Insurance Company, Boston Mutual Life Insurance Company, and Life Insurance Company of Boston. The company also assumed a substantially lower amount of



accident and health premiums from Amalgamated Life and Health Insurance Company. Overall total reinsurance assumed as a percentage of direct premiums written measured 40.6%, which was substantially lower than the previous five years.

Gross stop-loss business premiums increased by \$2.9 million to a total of \$20.4 million. Stop-loss has been a successful growth segment for the company, where a majority of stop-loss premiums is produced outside New York.

The company ceded approximately \$2.7 million of life and AD&D premiums to a number of highly rated reinsurers and approximately \$5.2 million of accident and health insurance. Together, there was an increase in ceded premiums of 38.7% in 2018, reversing the unfavorable but small reduction in ceded premiums of the past two years.

Effective January 1, 2019, Amalgamated Life renewed its group life and AD&D treaty with Swiss Re and is retaining a portion of its AD&D which was previously reinsured.

Reinsurance recoverables amounted to just under \$4.0 million in 2018. The ratio of total unaffiliated reinsurance recoverable to capital and surplus measured 6.0% at December 31, 2018. Additionally, reinsurance leverage increased to 27.8% at the end of the same period.

The company's expense ratio remained under control at 17.2% and helped to ensure persistent underwriting profitability and included expenses associated with process improvements and technology upgrades.

Investment income has trended in-line with the growth in invested assets. In 2018, there was a sharp increase in investment income due primarily to the 14.2% increase in the company investment portfolio, year-over-year. Approximately 99% of gross investment income was derived from long-term bonds. The scale of Amalgamated investment yield was also impacted by an increase in the portfolio's average maturity. At December 31, 2018, net investment income was approximately \$3.0 million or 29.3% higher than the prior year.

Net operating gains reflected a decrease from the prior year due to a one time gain in 2017. On average, Amalgamated Life's operating return on revenue has improved over the last five years, with a five year average of 2.7%, three year average of 3.0% and one year average of 3.0%. These results exhibited an improving to flattening trend in the company's operating performance.

Underwriting Results:

Profitability Test (%)

Year End - December 31

	2018	2017	2016	2015	2014	5-YR Avg/Total
Benefits Paid to NPW & Deposits	81.8	83.6	85.5	82.1	85.2	83.6
Commissions & Expenses to NPW & Deposits	82.5	88.6	99.0	105.9	101.7	94.7
Net Operating Gains to Total Assets	3.6	4.4	2.9	2.6	3.3	3.4
Net Operating Gains to Total Revenues	3.0	3.7	2.3	2.1	2.5	2.7
Operating Return on Equity	7.7	9.2	6.2	5.7	7.1	7.2
Net Yield	2.56	2.16	2.01	2.33	2.62	2.33
Pre-tax Invest Total Return	2.40	2.09	2.07	2.36	2.74	2.32

Source: Bestlink - Best's Statement File - L/H, US

Net Operating Gain (\$000)

Year End - December 31

	2018	2017	2016	2015	2014
Ordinary life	168	85	162	108	-40
Group life	2,689	2,420	1,703	1,536	1,336
Individual A&H	-197	-84	-501	-502	-134
Group A&H	2,274	3,100	2,143	1,903	2,329
Total	4,934	5,521	3,507	3,046	3,491





Underwriting Results: (Continued...)

Accident & Health Statistics

Year End - December 31

	2040	2047 2046		2045	2014
	2018	2017	2016	2015	2014
Net Premiums Written (\$000)	38,463	26,946	20,086	18,064	14,528
Net Premiums Earned (\$000)	33,520	24,204	20,319	17,772	14,918
Loss Ratio (%)	77.2	70.1	70.8	64.0	59.7
Expense Ratio (%)	24.2	28.5	33.3	36.0	32.1
Underwriting Results (\$000)	-1,658	-466	-752	-111	1,353

Source: Bestlink - Best's Statement File - L/H, US

Business Profile: Neutral

Amalgamated Life is based in White Plains, NY, and licensed to operate in 50 states and the District of Columbia. Amalgamated Life is wholly-owned by ALICO Services Corporation, which is in turn, is 96.9% owned by the National Retirement Fund and 3.1% owned by affiliates of Workers United and UNITE HERE. ASC's other affiliated subsidiaries include Alicare, a third-party administrator, Alicare Medical Management, Inc., a medical cost management company, Amalgamated Agency, a property and casualty insurance brokerage, and Aligraphics, a printing and graphics company. ASC generates nearly \$900 million in premium, premium equivalents, and fee revenue within the organization. These businesses bring diversity to ASC and assist Amalgamated Life in providing its products and services.

Amalgamated Life is a leading provider of comprehensive insurance solutions. Amalgamated Life has a long history of serving diverse businesses, unions, and health and welfare funds. Strategically, Amalgamated Life is dedicated to helping working people and their families to achieve financial security by providing affordable life, health, and pension products and services. The company continues to portray steady and consistent growth and is meeting its growth initiatives while maintaining a low cost, low risk profile.

Life and health products offered by Amalgamated Life include, group term life, medical stop loss, worksite products including short term disability, whole life, portable term life, legal, dental, accidental death and dismemberment, accident, critical illness, hearing services, ID protection, group disability, and specialty drug management. From a business development perspective, the organization's growth initiatives are paying off with a more diversified product portfolio, and is expanding geographically. Stop loss business has been a steady growth opportunity, where a majority of premiums are produced outside New York. The company continues its search for strategic partners in order to execute on select expansion opportunities. Overall sales are directed towards the Taft-Hartley market and the commercial business segment.

Amalgamated Life is following a growth and diversification business development strategy. The majority of Amalgamated Life's business is sold in New York. The organization is diversifying away from New York in order to help alleviate geographic concentration risk. The organization's new strategic plan has emphasized a number of initiatives which includes investments in its voluntary business, selling to associations, growing medical stop loss, and adding strategic partners in order to promote broader diversification. The company's business development plan is following a strategic allocation that is designed to deliver preferred profitable outcomes.

Alicare is a Third Party Administrator that provides full service pension and health and welfare administration for self-funded benefit plans. The company provides administrative services for the medical, dental, and disability lines of business. Services include the following: Claims processing, eligibility verification, billing and collections of contributions and premiums, providing assistance with PPO selection, COBRA administration, stop-loss reporting, administrative services, and benefit processing. Sales are predominantly directed towards the Taft-Hartley markets and some segments of the non-labor market.

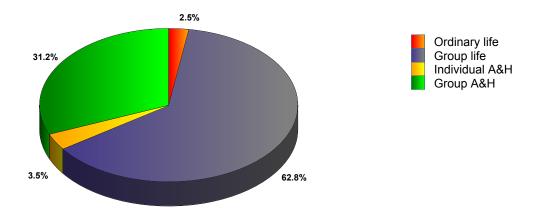
AliCare Medical Management (AMM) is a medical management company that delivers clinically based cost management services. AMM is licensed in all states that require utilization management licensing. Business operations are nationwide.

Amalgamated Agency offers property and casualty brokerage. Coverage is provided through an alliance with Alliant Insurance Services, a brokerage house.

Aligraphics is a printing company, providing a broad range of services including offset lithography as well as digital color and black and white reprographics.



2018 Top Product Lines of Business (Net Premiums Written)



Source: Bestlink - Best's Statement File - L/H, US

2018 By-Line Business

	Direct Premiun Written	ıs	Reinsurance Premiums Assumed		Reinsurance Premiums Ced		Net Premiums Written	
Product Line	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)
Ordinary life	239	0.3	2,269	7.5	80	1.0	2,429	2.5
Group life	36,361	48.9	26,859	89.1	2,654	33.5	60,566	62.8
Individual A&H	3,410	4.6					3,410	3.5
Group A&H	34,282	46.1	1,023	3.4	5,196	65.5	30,109	31.2
Total	74,293	100.0	30,151	100.0	7,929	100.0	96,515	100.0

Source: Bestlink - Best's Statement File - L/H, US

Geographical Breakdown By Direct Premium Writings

	2018	2017	2016	2015	2014
New York	37,662	27,345	30,248	27,469	26,840
New Jersey	7,796	5,483	4,738	3,807	4,146
Pennsylvania	7,435	5,387	4,962	2,200	4,578
California	6,329	3,933	4,707	4,056	2,383
Illinois	3,438	2,620	2,461	2,807	2,585
Missouri	2,120	186	258	503	489
Georgia	1,711	1,496	1,468	1,442	103
Massachusetts	1,361	933	689	596	570
Virginia	936	878	832	724	505
Kentucky	677				
All Other	6,325	4,699	3,466	3,970	4,844
Total	75,790	52,962	53,830	47,574	47,042



Enterprise Risk Management: Appropriate

ERM Committee meets quarterly and assesses potential impact on operational performance, balance sheet strength, and business profile.

The company's general counsel serves as its Chief Risk Officer, who is also a member of the Board of Directors of the Risk Insurance Management Society (RIMS). The CRO is responsible for ensuring that risks are properly identified, monitored, and mitigated in accordance with NYS DFS requirements and best practices.

Amalgamated Life interacted with insurance brokers to ensure proper coverages are in place to help mitigate risks and has standardized policies and procedures for regular monitoring and reporting. The company communicates with the ERM committee and senior management regularly. Additionally, it reports directly to and meets regularly with the audit committee.

Officers of the company have participated in risk identification and risk tolerance exercises, which has resulted in the development of risk appetite and risk tolerance statements. Additionally, identified risks are prioritized for monitoring. The ERM Committee reviews these statements annually.

BlackRock, the company's investment portfolio manager, performs quarterly stress testing of the investment portfolio. Accume, the company's outsourced internal audit provider, completes an annual internal audit risk management process, providing risk assessment reports to be reviewed by the Audit Committee.

Cyber Security:

The company's Information Technology group is responsible for cyber security. The Security Director is responsible for all aspects of the company's information technology security.

The company has taken steps to enhance its IT security. A summary of these items include but are not limited to: Encrypting all laptops and work stations, hiring an outside firm to monitor the company's traffic 24 hours a day, continually enhancing virus protection, intrusion detection and prevention, web filtering and email scrubbing software, database activity monitoring, two-factor authentication, identification of sensitive data on company systems, and ongoing employee training.

Amalgamated Life has developed a separate set of policies and procedures to address the specific requirements for vendor management in order to reduce the risks associated with using third parties. The policies and controls necessary for vendor risk management are shared between IT (and the IT security group), legal, and the associated business unit.



Financial Statements:

Balance Sheet:

Balance Sheet:

Admitted Assets	Year End - Dece	ember 31
	2018 (\$000)	2017 (\$000)
Bonds	111,705	98,566
Contract Loans	67	66
Cash & short-term Investments	15,955	13,252
Amounts recoverable from reinsurers	3,539	
Funds held by reinsurance companies	7,728	6,671
Premiums & Consideration Due	1,411	1,285
Receivable from affiliates	3,705	4,071
Investment income due & accrued	760	678
Other Assets	1,672	2,950
Total Assets	146,540	127,540

Liabilities & Surplus	Year End - Dece	mber 31
	2018 (\$000)	2017 (\$000)
Net policy reserves (see components below)	8,219	7,764
Policy Claims	30,336	23,021
Provision for experience rating refunds	4,002	2,320
Commissions, taxes and expenses	19,426	16,696
Amounts withheld by company as agent	1,796	1,633
Asset Valuation Reserve	417	375
Funds held under coinsurance	7,728	6,671
Contingency Reserve	6,325	5,926
Other Liabilities	1,526	1,422
Total Liabilities	79,775	65,827

YE 2018: Life \$6,648; disability active lives \$17; miscellaneous reserves \$418; accident & health \$1,135.

YE 2017: Life \$6,491; disability active lives \$16; miscellaneous reserves \$449; accident & health \$808.

Capital & Surplus	Year End - December 31		
	2018 (\$000)	2017 (\$000)	
Common Stock	2,500	2,500	
Paid-in & Contributed Surplus	7,550	7,550	
Unassigned Surplus	56,715	51,662	
Total Policyholders' Surplus	66,765	61,712	
Total Liabilities & Surplus	146,540	127,540	





Summary of Operations:

Summary of Operations (000)

Statement of Income	2018 (\$000)	Expenses	2018 (\$000)
Premiums:		Death benefits	53,136
Ordinary life premiums	2,429	Claims incurred (PC)	
Individual annuities premiums		Matured endowments	
Credit life premiums		Annuity & old age benefits	
Group life premiums	60,566	Disability & Accident & Health benefits	
Group annuities premiums		Coupons, annual endowments & similar benefits	
Accident & Health group premiums	30,109	Surrender benefits	182
Accident & Health credit premiums		Group conversion	5
Accident & Health other premiums	3,410	Accident & Health benefits	25,635
Industrial life premiums		Interest on contract or deposit-type funds	
Miscellaneous premiums		Payments on supplemental contracts	
Premiums & annuity considerations		Accumulated coupon payments	
Fraternal premiums		Total benefits recodes	
Aviation reinsurance premiums		Increase in life reserves	128
Deposit type funds		Increase in accident & health reserves	327
Employee benefits plan premiums		Increase in liabilities for premium deposit funds	
Deposit administration funds		Change in reserves	399
Other premiums		Reserve adjustment on reinsurance assumed	
Reinsurance premiums		Other reserves	
Total net premiums	96,515	Claim adjustment (PC only)	
Supplementary contracts		Administrative expenses (PC only)	
Coupon accum interest		Commissions on premiums & annuity considerations	4,045
Net investment income	3,048	Commissions & expenses on reinsurance assumed	1,010
Amortization of Interest Maintenance Reserve	-22	Other commissions & expenses	
Net operating gain from separate accounts		Reinsurance expenses	
Commissions & expense allowance on rein ceded		Interest expenses	
Reserve adjustment on reinsurance ceded		Insurance taxes, licenses & fees	2,014
Reinsurance income		General insurance expenses	11,545
Other income	64	Net transfer to separate accounts	
Difference between net earned & net written (PC only)		Other expenses	61,695
Management and/or service fees	67,091		
Total operating income	166,697	Total expenses	160,120
		Net operating gain before federal income taxes	6,577
		Net operating gain before taxes & dividends	
		Net operating gain before refunds to members	
		Dividends - life	
		Dividends - accident & health	
		Refund to members (fraternal only)	





Summary of Operations: (Continued...)

Summary of Operations (000) (Continued...)

Statement of Income	2018 (\$000)	Expenses	2018 (\$000)
		Net operating gain after dividends & before taxes	
		Federal income taxes	1,643
		Net operating gain	
		Net operating gain after federal income taxes	4,934
		Net operating gain after dividends & taxes	
		Net operating gain after refunds to members	

Source: Bestlink - Best's Statement File - L/H, US

Cash Flow Analysis (\$000)

Cash Flow Analysis (\$000)

Funds Provided	2018 (\$000)	Funds Applied	2018 (\$000)
Gross cash from operations	168,414	Benefit and loss payments	75,135
Transfers from separate accounts		Commissions, taxes & expenses paid	77,970
Federal income tax refunds		Transfers to separate accounts	
Decrease in contract loans & premium notes		Dividends to policyholders	
Bond proceeds	27,504	Federal income taxes paid	
Stock proceeds		Increase in contract loans & premium notes	
Mortgage loans proceeds		Surplus notes paid back	
Real estate proceeds		Capital notes paid back	
Collateral loans proceeds		Capital paid back	
Surplus notes paid in		Repaid borrowed money	
Capital notes paid in		Repaid capital notes	
Capital paid in		Bonds acquired	41,055
Borrowed money		Stocks acquired	
Capital notes		Mortgage loans acquired	
Other investment proceeds		Real estate acquired	
		Collateral loans acquired	
		Other investments acquired	
		Dividends to stockholders	
Total Other cash provided	2,110	Total Other cash apportioned	1,165
Decrease in cash & short-term investments		Increase in cash & short-term investments	2,703
Total	198,028	Total	198,028



Amalgamated Life Insurance Company

Report Revision Date:

August 8, 2019

Company Attributes:

Industry: Insurance

Business Type: Life, Annuity, and Accident Entity Type: Operating Company

Organization Type: Stock

Business Status: In Business - Actively Underwriting

Marketing Type: Direct Response

Financial Size: VII (\$50 Million to \$100 Million)

Company History:

Date Incorporated: 09/29/1943 Date Commenced: 02/01/1944 Domicile: United States: New York

Company Operations:

Licensed Territory: (Current since 06/14/2012). The company is licensed in the District of Columbia and all states.

2018 Rank	Top 5 Lines of Business by NPW		2018 Rank	Top 5 Geographic Distribution by DPW	
1	Group life	62.8%	1	United States: NY	49.7%
2	Group A&H	31.2%	2	United States: NJ	10.3%
3	Individual A&H	3.5%	3	United States: PA	9.8%
4	Ordinary life	2.5%	4	United States: CA	8.4%
			5	United States: IL	4.5%

Source: Bestlink - Best's Statement File - L/H, US

Company Management:

Last significant update on 08/05/2019

Officers

President and CEO: Paul Mallen EVP: John Thornton (Sales & Marketing)

SVP and CFO: Timothy Kristof

SVP and Chief Information Officer: Raghubar Singh **SVP, Secretary and General Counsel:** Ellen Dunkin

SVP and Chief Actuary: Jonathan Pollio

SVP: Leslie Bostic **SVP:** John Dubil **SVP:** Victoria Sartor





Company Management: (Continued...)

Officers (Continued...)

Vice President: Timothy Clark
Vice President: Martin Cohen
Vice President: Pamela Duffy
Vice President: Carol Herrera
Vice President: Cynthia Katsaras
Vice President: Joel Mueller

Vice President: Pradeep Purandare Vice President: Lee Souksay Vice President: Rosanne Tralongo

Directors

Gary Bonadonna Julie Bracero-Kelly

John Fowler

Lynne Fox

Naomi Hanshew

Jean Hervey

Patrick Jones, Sr.

Paul Mallen

David Melman

Homi Patel

Warren Pepicelli

Harris Raynor

Edgar Romney

Richard Rumelt

Steven Thomas

Cristina Vazquez

Steven Weiner

Regulatory:

Auditor: BDO USA, LLP

An examination of the financial condition was made as of December 31, 2017, by the insurance department of New York. The 2018 annual independent audit of the company was conducted by BDO USA, LLP. The annual statement of actuarial opinion is provided by Jonathan Pollio, SVP and Chief Actuary, Amalgamated Life Insurance Company.





A Best's Financial Strength Rating opinion addresses the relative ability of an insurer to meet its ongoing insurance obligations. The ratings are not assigned to specific insurance policies or contracts and do not address any other risk, including, but not limited to, an insurer's claims-payment policies or procedures; the ability of the insurer to dispute or deny claims payment on grounds of misrepresentation or fraud; or any specific liability contractually borne by the policy or contract holder. A Financial Strength Rating is not a recommendation to purchase, hold or terminate any insurance policy, contract or any other financial obligation issued by an insurer, nor does it address the suitability of any particular policy or contract for a specific purpose or purchaser.

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Credit risk is the risk that an entity may not meet its contractual, financial obligations as they come due. These credit ratings do not address any other risk, including but not limited to liquidity risk, market value risk or price volatility of rated securities. The rating is not a recommendation to buy, sell or hold any securities, insurance policies, contracts or any other financial obligations, nor does it address the suitability of any particular financial obligation for a specific purpose or purchaser.

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